



By providing honest, responsible advice to clients, Marc and his team pride themselves on delivering a smooth mortgage experience to every client.

## YOUR TRUSTED MORTGAGE LENDER

# Low rates, great service and no surprises

## Meet Marc Demetriou, CLU, ChFC, CDLP

Marc is an SVP of Mortgage Lending & Branch Manager at Guaranteed Rate and is currently licensed in all 50 states successfully serving his clients in traditional and reverse mortgages. He consistently ranks in the top 1 percent of mortgage originators in the U.S., according to leading industry sources Origination News, Mortgage Executive and Scotsman Guide. In his home state of New Jersey, Marc has been featured in NJBIZ's "40 Under 40" and is called upon frequently by the real estate, finance, accounting and legal communities as a trusted expert and speaker.

Additionally, Marc is a certified and licensed instructor, offering continuing education credits to accountants, real estate agents, financial planners and managed care professionals. Marc has been a keynote presenter at the Mastermind Summit, the mortgage industry's leading annual conference as well as many other summits and business events across the nation. He was also a co-host of WVNJ's popular "The Real Estate and Money Show". He has received national recognitions including being named as one of RISMedia's Real Estate News Makers in 2020 and 2019, National Mortgage Professionals' selection of "Top Most Connected Mortgage Professionals" in the U.S in 2021 and 2020, and was chosen to be one of Mortgage Professional America's 5-Star Top Originators

for 2021. He also received a Five Star Mortgage Professional award for superior customer service and professionalism in 2021 and 2020 from NJ Monthly Magazine. Marc holds the following certifications and designations; Certified Divorce Lending Professional (CDLP), Chartered Financial Consultant (ChFC) and Chartered Life Underwriter (CLU).

Profoundly inspired by his grandfather's hard work and success, Marc has authored his first book—"Lessons from My Grandfather: Wisdom For Success in Business and Life"—which shares knowledge gained from his beloved mentor, Haralambos Georgiou Pistis, who was affectionately known to all as Charlie. From a very young age, Marc chronicled Charlie's experiences as an immigrant from Cyprus. In dedication, he now offers his grandfather's timeless principles for achieving success and leading a fulfilling life.

Foremost, is the belief that success is a choice. Marc graduated from Rutgers University/Rutgers Business School with a Bachelors of Science in Finance. He presently resides in Montville, NJ and is a proud father of 3 daughters. Marc treasures the time he spends with family friends and strives to regularly make a difference in the lives of others around him, both professionally and personally. He also finds inspiration in a quote by Henry David Thoreau: "Go Confidently in the direction of your dreams! Live the life you've imagined."

### Marc Demetriou, CLU, ChFC, CDLP

SVP of Mortgage Lending & Branch Manager

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